



## Traditional pricing systems are backward-looking

Profit is left on the table due to poor pricing



20-50%

Promotions generate no lift in sales



7/0

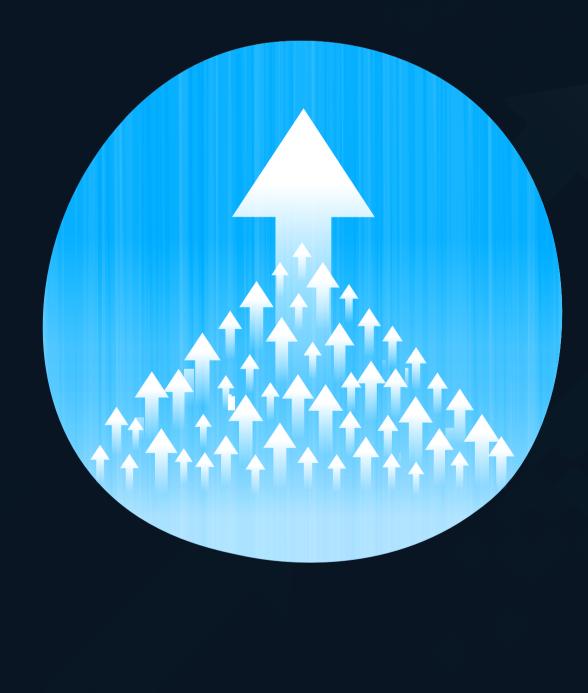
Cost of markdowns to total retail sales



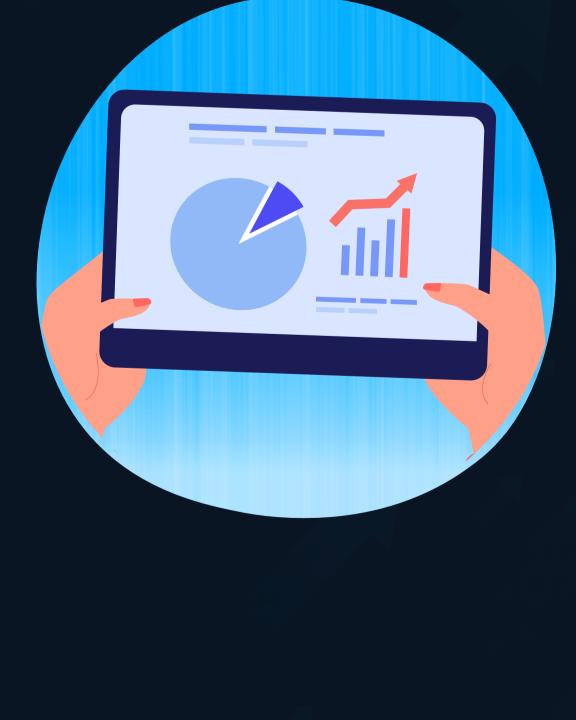
But...



IA's lifecycle pricing solution PRICESMART IS FUTURE READY

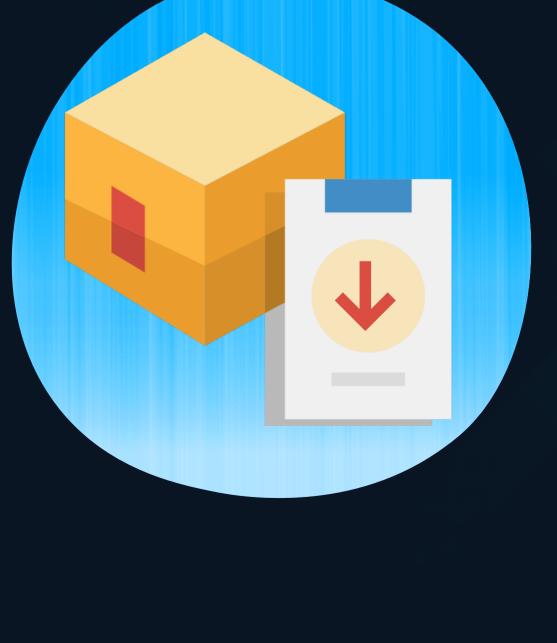


Increase in EBIDTA



Margin gain with

optimized pricing and promo recommendations



606 Reduction in end of

season inventory

Take charge of your pricing and design margin-boosting

promotions with PriceSmart

IT IS TIME TO EVOLVE!



